EFFECTIVE QUESTIONS

1. SET THE GOAL

1.1.   What makes you happy?

1.2.   Who is someone you admire?

1.3.   Where do you see yourself in 5-10-20 years?

1.4.   What do you expect to achieve?

1.5.   What kind of results do you need to achieve your goal?

1.6.   What gives you satisfaction in your career?

1.7.   What aspirations do you have?

1.8.   What limitations do you currently have?

1.9.   What motivates you?

1.10.   What would you ask the magic lamp genius?

1.11.   What kind of environment or situation would make you thrive?

1.12.   What do you want to be remembered for?

1.13.   What is your goal?

2. UNDERSTAND A SITUATION (WHICH IS YOUR REALITY NOW)

2.1.   How do you feel about your life right now?

2.2.   What´s happening?

2.3.   Who is involved?

2.4.   What are the key aspects you are considering in your mind?

2.5.   What were the options you made?

2.6.   What is your expected outcome?

2.7.   How did it turn out?

2.8.   How did you approach similar issues in the past?

2.9.   How is this affecting people?

2.10.   Since when has this been going on?

2.11.   How did it start?

2.12.   How does this fit into your plan?

2.13.   Are you where you want to be?

3. EXPLORE OPTIONS

- Whom do you know that would solve it? How would they do it?
- If you were XX what would you do?
- How do you define success?
- What or who can help you?

- What options do you have?
- What obstacles do you foresee?
- How do you go around them?
- If you could do it again?
- How did you handle similar problems in the past?
- What strategy could you leverage for this?
- What are the possible paths that could bring you to success?

4. <u>ACTION PLAN</u>
- What´s on your agenda?
- How do you think you are doing?
- What is getting done and what is not getting done?
- Which of these are important to you?
- How do you think you are doing?
- What´s getting done and what is not getting done?
- Which of these are important to you?
- What factors are under your control?
- Which plan do you have in mind?
- What can you do to make this happen?